HSSM 4202 / PH. 4.10

Fourth Semester Examination – 2008

ORGANISATIONAL BEHAVIOUR

Full Marks – 70

Time : 3 Hours

*Answer Question No. **1** which is compulsory*
*and any **five** from the rest.*
The figures in the right-hand margin
indicate marks.

1. Answer the following questions :   2×10

   (a) Why should one study Organizational Behaviour ?

   (b) What do you mean by learning through reinforcement ?

   (c) Outline the big five personality dimensions.

   (d) What are the various traits of personality ?

   (e) Define perception and explain the perceptual process.

   (f) Outline the social identity theory of perception.

   (g) Differentiate the approches to motivation by Maslow abd Herzbug.

   (h) What are the barriers to communication ?

   (i) Explain the different types of transactions.

   (j) What do you mean by leadership grid ?

2. Outline the principles of learning and discuss the social learning theory.   10

3. Why are organizations moving toward the use of experimental approches to learning ? What conditions are required for success ?   10

4. Define personality. Discuss the linkage between personality and organizational behaviour.   10

5. How do self-directed work team differ from conventional team ? What can organizations do to reduce management resistace to self directed work teams ? 10

6. Transformational leadership is currently the most popular perspective of leadership. However, it is far from perfect. Discuss three concerns with transformational leadership. 10

7. Discuss how would you improve interpersonal communication through transactional analysis. 10

8. Define conflict and discuss the conflict process. 10

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